





Dear Customer,

Over the past several months, we have seen a significant increase in the cost of steel, which is the core material used in our products. This increase, combined with the recent changes in tariff policies, has left us no choice but to raise prices for the third quarter of 2025. We will continue to monitor these cost factors and are hopeful that market conditions will improve going forward.

Price changes listed below are effective July 1, 2025:

Roll formed & structural body rails - Up 22%
All other body rails - Up 14%
Fabricated H9700 suspensions - Up 14%
Cast CH9700 suspensions - Up 16%
Series 10 van sliders - Up 12%
All other sliders and subframes with fabricated suspensions or air-rides - Up 8%
Sliders and subframes with cast suspensions - Up 10%

Pricing on springs and single point suspensions will also be adjusted slightly but will vary by part number. Please contact customer service for the latest pricing on these products.

Thank you for your business,

Collin Parker

Vice President Sales

Hutchens Industries, Inc.