



Advancing the Practical Application of Suspension Technology

April 22, 2024

Dear Customer,

Effective May 1st, 2024, Hutchens will be making some small pricing adjustments. These adjustments will not be seen across entire product lines or suspension models but will be specifically targeted at individual parts. You will find that the prices of some components will go up, and some will go down. In instances of price increases, it is primarily due to supplier cost increases that we can no longer hold. In instances of price decreases, we are passing cost savings on to you.

For individual pricing, and to see how these price changes may affect your account, please contact the Hutchens sales team or your customer service representative. We look forward to hearing from you.

As a reminder, our last pricing change was a reduction. Since this August 2022 price reduction, even in the face of dramatically rising steel prices, we have held our pricing firm. While we have seen some recent easing of steel pricing, it is still higher than when we lowered our prices. We will continue to watch the steel market and are hopeful for the continued softening of steel prices.

Thank you for your business,

Collin Parker
Vice President Sales
Hutchens Industries, Inc.