



Advancing the Practical Application of Suspension Technology

November 25, 2025

Dear Customer,

This past year has brought significant challenges—soft market conditions, shifting tariffs, and rising material and supplier costs. We appreciate your partnership through it all. As we turn the page to 2026, we are hoping it will come with a strong market and a more stable cost structure. To start the new year, we are lowering prices where we can. Hopefully you find this pricing helpful.

Price changes listed below are effective January 1, 2026:

- Roll formed & structural body rails – Down 4-1/2%
- All other body rails – Down 3%
- Fabricated H9700 suspensions – Down 3%
- Cast CH9700 suspensions – Down 2-1/2%
- Series 10 van sliders – Down 2-1/2%
- All other sliders and subframes with fabricated suspensions or air-rides – Down 2%
- Sliders and subframes with cast suspensions – Down 1-1/2%

Thank you for your business. We hope that the new year brings you happiness and prosperity.

All the best,

Collin Parker
Vice President Sales
Hutchens Industries